

Prep Work for 90 Day Sales Game Changer Plan

What do you want your sales to look like in 12 months?

How do you want this to be different? If you could wave a magic wand, what would sales success look like for you?

- Sales Results: \$
- Number of clients / customers
- Percentage increase:
- Structure of your week:

What is the current reality in sales?

How do you feel about your current situation – and what's causing that? If nothing changes and things remain the same, how will that affect your results and you personally?

- Sales Results: \$
- Number of clients / customers
- Percentage increase:
- Structure of your week:

What are the barriers slowing you down from getting what you want?

Which is the biggest roadblock holding you back?

Changes to make NOW!

What are the 3 priorities you need to focus on right now – and what help do you need to do that?

1)

2)

3)

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